

DEDICATED PRICE LIST

APRIL 2022



THURAYA

iridium

inmarsat

SAILOR[®]
COBHAM

em-trak

McMURDO



ocean SIGNAL

SCAN
ANTENNA[®]

victron energy
BLUE POWER

ICOM

RedPort

Index

SATELLITE TECHNOLOGY

pag. 3

THURAYA

pag. 4

Satellite Phone

Maritime Solution

Accessories

Top Up

IRIDIUM

pag. 7

Satellite Phone

Maritime Solution

Prepaid Sim Card and Top Up for Satellite Phone

INMARSAT

pag. 10

Satellite Phone - Maritime Broadband Solution

Maritime Broadband Solution

TOP UP SIM CARD for GSPS services (Isatphone and IsatPhone2)

EUROPSATWEB

pag. 12

GLOBAL RADIOMARITTIME COMMUNICATION

pag. 13

FIXED VHF

PORTABLE VHF

AIS (Automatic Identification System)

EPIRB CAT I.

EPIRB CAT II.

PLB

MOB

LTE CONNECTIVITY FOR MARITIME AND TERRESTRIAL MARKETS

pag. 18

Europweb

Satellite Technology

Europsat offers a comprehensive portfolio of satellite products and network solutions for maritime and terrestrial use. Europsat is Official Service Provider for Italy of the main satellite operators: Thuraya, Inmarsat, Iridium. Voice, GmPRS data for telemetry or M2M services, broadband data connectivity are the available services on portable and fixed terminals, either in maritime or in terrestrial environment.

Thuraya

Thuraya, born in 1997, is based on two geostationary satellites, whose coverage reaches two thirds of the globe including Europe, Africa, Asia and Oceania. It therefore offers an innovative, flexible and reliable technology to facilitate communications where there is no GSM coverage and guarantees availability in the most remote corners of the world.

Proud to lead innovation, Thuraya has been awarded prestigious international awards for revolutionary products and dedication to innovation.

Thanks to the joint venture in August 2018 with Yahsat, Thuraya is able to offer a complete range of mobile and fixed satellite services and has strengthened its capabilities on both the governmental and commercial fronts.

THURAYA 

Iridium

Iridium Communications Inc., founded in 1990, is the mobile satellite communications company that offers global coverage of voice and data communications. Its system is based on a constellation of low-orbit satellites that guarantees global coverage, including the Poles.

In January 2019 a new constellation of satellites was born, Iridium NEXT, which, through the Iridium Certus platform, offers advanced and innovative features, guaranteeing voice quality and a higher bandwidth than other L-band satellite systems.

It is the largest commercial constellation for voice and data communications. The signal is transmitted from one satellite to another until an Iridium telephone is reached, or to the nearest ground station for calls to land phones.

Iridium NEXT replaces the existing technology made up of 66 LEO satellites, with as many latest generation satellites.

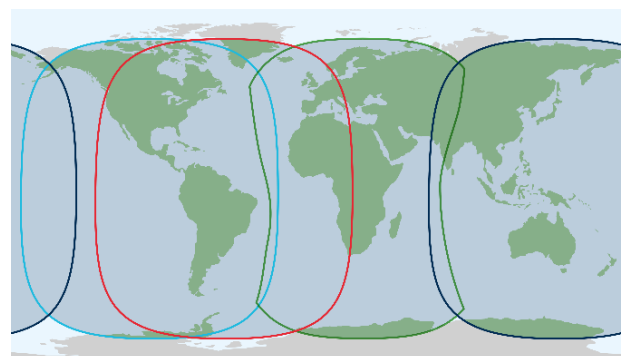
 **iridium®**

Inmarsat

Inmarsat, born in 1979, provides connectivity for the entire globe, excluding the poles, guaranteed by geostationary satellites, arranged in such a way as to cover all continents.

The range of products and services is vast, especially towards voice and data communications at sea, to allow ships to stay in constant contact with the coast or to ask for help in an emergency, regardless of their distance.

In 2014, a new constellation of satellites was created, called I-5, which guarantees the launch of the new Inmarsat technology, called Global Xpress, capable of offering voice and broadband services up to 50 Mb / s.

 **inmarsat**



Reseller Price List - April 2022

THURAYA - Satellite Phone



Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
THHXTLS	 Thuraya XT-Lite + SIM Nova Prepaid	<p>Thuraya's XT-LITE is the world's best-value satellite phone. Designed for cost-conscious users, this reliable satellite handset offers a clear and uninterrupted connection at an unbeatable price.</p> <p>+ Reliable battery life</p> <ul style="list-style-type: none"> • <i>up to 6 hours' talk time & 80 hours' stand-by time</i> <p>Thuraya XT -Lite satellite phone with prepaid SIM card with 10 units included.</p>	€ 508,20	€ 580,00
THHXTLS	 Thuraya XT-Pro + Sim Nova Prepaid	<p>Thuraya's XT-PRO is the world's most advanced satellite phone. Designed for professional users, it is equipped with a long battery life. The satellite handset comes with hardened Gorilla® glass to suit the harshest of environments.</p> <p>+ SOS & protection</p> <ul style="list-style-type: none"> • <i>In-built SOS button. Jet water, & dust resistant, shock proof</i> <p>Packaging:</p> <ul style="list-style-type: none"> • Thuraya XT-Pro satellite phone • Battery • Travel charger (including 4 adaptors for EU, UK, AUS, China) • Earphones • Car Charger • USB data cable • Quick-start info sheet • User manual in 13 languages & accessory sheet 	€ 922,13	€ 1.080,00
THHSS+	 Thuraya SatSleeve+	<p>Transform your phone into a satellite smartphone! Download the SatSleeve App for free and insert your smartphone into the Thuraya SatSleeve to start enjoying seamless connectivity via satellite when outside of terrestrial networks.</p> <p>Packaging:</p> <ul style="list-style-type: none"> • Handset and adapter, • Battery, • Micro USB cable, • Travel charger with international plugs, • User manual 	€ 483,61	€ 580,00

Reseller Price List - April 2022

THURAYA - Maritime solutions

Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
THMMS	Thuraya MarineStar + Prep. Sim Card 	Thuraya MarineStar provides flawless voice communications with tracking and monitoring across the world's busiest sea routes and fishing hotspots best-value satellite phone. + Quick and easy to install • Voice, SMS, GPRS, GNSS (GPS, GLONASS, BeiDou) Packaging: • Thuraya Marine Star Control Unit • Satellite Antenna • Mounting kit • GPS cable (TNC) 25 m and SAT cable (N) 25 m • Power Supply Cable (power supply is not included) • Installation & User Manual	€ 983,61	€ 1.150,00
THMMSB	Thuraya MarineStar+Prep. sim card	Thuraya MarineStar with prepaid SIM card	€ 930,00	€ 1.240,00
ORI121210110	Orion-Tr 12/12-9A (110W)	Convertitore DC/DC Victron 12-12 V	€ 44,20	€ 68,00
ORI241210110	Orion-Tr 24/12-9A (110W)	Convertitore DC/DC Victron 24-12 V	€ 44,20	€ 68,00
THSMVPPR	SIM MVF Prepaid	Validity of 365 days with 10 units included	€ 67,50	€ 90,00
60101-013	Antenna Unit MarineStar	Above Deck Unit MarineStar	€ 397,50	€ 530,00
91059-010	SAT or GPS cable	SAT or GPS cable	€ 75,00	€ 100,00
THMORIP	Thuraya Orion IP 	Thuraya Orion IP is a maritime-specific broadband terminal manufactured by Hughes Network Systems which supports broadband data communications at speeds up to 444kbps. Small, lightweight and easy to install, Thuraya Orion IP is suitable for both business and crew communications. + Auto-pointing antenna • Antenna's weight is only 3,2 kg Packaging: • Thuraya Orion Ip Main unit • Satellite auto-pointing antenna with mounting kit • GPS cable (TNC) 25 m and SAT cable (N) 25 m • Power Supply Cable (power supply is not included) • WiFi antenna • Installation & User Manual	€ 4.918,03	€ 6.270,00
ORI22441110	Orion-Tr 12/24-15A	Convertitore DC/DC Victron 12 -24 V	€ 147,55	€ 227,00

THURAYA - Accessories




Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
65800-003	Passive Magnetic Antenna 	Passive antenna with 8 m cable no GPS, compatible with: XT, XT-Lite, XT-Pro, XT-Pro Dual, SatSleeve +	€ 180,00	€ 240,00
RPWXA203		Wireless router with data compression software optimized for satellite phones. Compatible with: XT, XT-Lite, XT-Pro, XT-Pro Dual	€ 149,25	€ 199,00

EuropSat is Thuraya Service Provider. Please contact us to get information about products and accessories not included in the list.

Reseller Price List - April 2022

The ThurayaPrepaid and NOVA SIMs operate in the entire Thuraya Footprint. The NOVA SIM offers a discounted rate in some countries, but higher rates in others. To select the right SIM, simply check if you go in a discounted tariff country, by checking the country in the list below.

Thuraya Top Up

Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
THR20	 Thuraya Top-up 20 units	Top-up of 20 traffic units. Validity 365 days	€ 20,49	€ 24,26
THR50	 Thuraya Top-up 50 units	Top-up of 50 traffic units. Validity 365 days	€ 53,28	€ 60,66
THR100	 Thuraya Top-up 100 Units	Top-up of 100 traffic units. Validity 365 days	€ 106,56	€ 121,31
THR160	 Thuraya Top-up 160 Units	Top-up of 160 traffic units. Validity 365 days	€ 172,13	€ 194,10

Discounted countries: Albania, Fiji, Liechtenstein, Selat Karimata, Andaman Sea, Finland, Lithuania, Senegal, Andorra, Flores Sea, Luxembourg, Sierra Leone, Arafura Sea, France, Macedonia, Singapore, Armenia, Gambia, Makassar Strait, Slovakia, Asia Pacific, Georgia, Malawi, Slovenia, Austria, Germany, Malaysia, Solomon Island, Azerbaijan, Ghana, Maldives, Somalia, Banda Sea, Gibraltar, Mali, South China Sea, Bangladesh, Greece, Malta, Spain, Bay of Bengal, Guam, Marshall Islands, Spratly Islands, Belarus, Guernsey, Mauritania, Sri Lanka, Belgium, Guinea, Moldova, Strait of Malacca, Bhutan, Guinea-Bissau, Monaco, Sulu Sea, Bo Hai Sea, Gulf of Thailand, Mongolia, Darussalam, India, Nepal, Taiwan Strait, Bulgaria, Indian Ocean, Netherlands, Tajikistan, Burundi, Indonesia, New Caledonia, Thailand, Cambodia, Ireland, New Zealand, Timor Sea, Cameroon, Isle of Man, Norfolk Island, Tunisia, Celebes Sea, Italy, Northern Mariana Islands, Tuvalu, China, Japan, Norway, Uganda, Coral Sea, Java Sea, Pacific Ocean, Ukraine, Coral Sea Islands, Jersey, Palau, United Kingdom, Croatia, Kara Sea, Papua New Guinea, Uzbekistan, Cyprus, Kiribati, Paracel Islands, Vanuatu, Czech Republic, Korea Bay, Philippines, Vietnam, Denmark, Korea Strait, Poland, Yellow Sea (Huang Hai), East China Sea (Dong Hai), Korea, North, Portugal, Yugoslavia (Montenegro), East Timor, Korea, South, Romania, Yugoslavia (Serbia), Equatorial Guinea, Kyrgyzstan, Russian Federation, Zambia, Eritrea, Laos, Rwanda, Zimbabwe, Estonia, Latvia, San Marino, Federal State of Micronesia, Liberia, Sea of Japan

Reseller Price List - April 2022



IRIDIUM - Satellite Phone

Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
IRP9575	Iridium 9575 Extreme	 <p>Iridium Extreme® combines market-leading toughness with an unmatched feature set including location awareness and a fully integrated SOS button with emergency response service — all in one compact handset.</p> <p>+ Dust Proof, Shock Resistant, and Jet-Water Resistant</p> <ul style="list-style-type: none"> • IP65, MIL-STD 810F <p>Packaging:</p> <ul style="list-style-type: none"> • Iridium 9575 satellite phone with battery • AC and DC charger with international plugs • Car charger • Magnetic antenna with cable 1.5 m • USB and power supply adapter • Mini USB cable • Earphones 2.5 mm • Driver CD, Quick start guide, User manual 	€ 1.270,49	€ 1.410,00
IRPGO!	Iridium Go!	 <p>Iridium GO! provides global voice calling and text messaging solutions for your smart device, as well as enhanced data capabilities offered through optimized apps to meet your unique needs.</p> <p>+ Dust Proof, Shock Resistant, and Jet-Water Resistant</p> <ul style="list-style-type: none"> • IP65, MIL-STD 810F <p>Packaging:</p> <ul style="list-style-type: none"> • Iridium GO! • Battery • Cover • Micro USB cable • Car charger, Travel Charger with international plugs • Quick start guide, User manual 	€ 778,69	€ 925,00
IRAKMGO	Maritime kit Iridium Go!	Maritime antenna kit with 8m cable	€ 225,00	€ 300,00
IRMGO	Iridium Go! Marine Bundle	 <p>Iridium GO! Marine Kit is the ideal product for the yachtsman who wants to stay in touch wherever he is, who wants to download the weather and send emails and whatsapp messages. The convenient marine kit also allows use from inside the boat.</p> <p>+ Stay connected with your smartphone</p> <p>Packaging:</p> <ul style="list-style-type: none"> • Iridium GO! device with Battery • SatStation Passive Antenna • Universal AC Travel Charger • USB Charging/Data Cable • 30 foot LMR400 cable (other cable length available) • Four International Adapters • DC Adapter • Protective Cover 	€ 1.122,00	€ 1.320,00

EuropSat is Iridium Service Provider. Please contact us to get information about products and accessories not included in the list.

Reseller Price List - April 2022

IRIDIUM - Maritime Solution


Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
IRLVL200	Iridium Thales VesseLINK 200 	Thales VesseLINK provides global satellite coverage for maritime communications. Suitable for ships or fleets of any size, VesseLINK guarantees voice communication and global data, including Poles, with a data rate up to 176kbps, in upload and download. + Quick and easy to install <ul style="list-style-type: none"> • Low gain Omnidirectional satellite antenna with no moving parts • Multiple users compatibility: Up to (12) Connected Devices Packaging: <ul style="list-style-type: none"> • Thales VesseLink control unit and antenna • Mounting kit • SAT - GPS cable (TNC) • Ethernet cable • Power cable, CD with user manual, Quick start guide 	€ 3.729,51	€ 7.000,00
IRC700	Iridium Intellian C700 	Designed to provide the fast L-band broadband service, the C700 delivers up to 352 kbps transmit and 704 kbps receive speeds. Its powerful 12-element patch technology also ensures reliable connectivity, even in adverse weather or environments. + Compact, easy to install Packaging: <ul style="list-style-type: none"> • Intellian C700 control unit and antenna • Mounting kit • SAT - GPS cable (TNC) 25 m • Ethernet cable • Power supply • Wi-Fi Antenna • Installation Manual, Quick start guide 	€ 5.983,61	€ 9.650,00

Reseller Price List - April 2022

The Iridium SIM card can be activated and used with any prepaid plan. It can be used with the standard global prepaid plan, or with a regional plan, including Africa, Canada / Alaska, Middle East, North America and South America.

SIM is NOT active without purchase of an iridium prepaid minutes top-up.

IRIDIUM - PREPAID SIM CARD for Satellite Phone


Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
		Iridium Standard Prepaid SIM Card for mobile phone and Iridium GO!. Maximum validity which can be increased up to 24 months. The SIM is deactivated after 9 months from the expiry of the last made top-up. The 300-minute recharge with annual validity is not rechargeable.		
IRSSTDPR	Iridium SIM Standard Prepaid	Prepaid blank sim card	FREE	FREE
IRR30D	Validity extension 30 days	Validity extension of 30 days for active sim	€ 53,28	€ 58,00
IRR4500	Iridium Top-Up 4500U - 30 days	Top-up of 75 minutes. Validity 30 days	€ 143,44	€ 150,00
IRR45006	Iridium Top-Up 4500U - 60 days	Top-up of 75 minutes. Validity 60 days	€ 180,33	€ 190,00
IRR12000	Iridium Top-Up 12000U - 180 days	Top-up of 200 minutes. Validity 180 days	€ 471,31	€ 510,00
IRR30000	Iridium Top-Up 36000U - 365 days	Top-up of 600 minutes. Validity 365 days	€ 762,30	€ 810,00

Reseller Price List - April 2022

INMARSAT - Satellite Phone

Part Number	Product name	Description	U.V.A.I. (ex VAT)	MSRP (ex VAT)
INPIST2	Inmarsat Isatphone 2	 <p>IsatPhone 2 is a robust satellite handset which has been engineered to be used everywhere, in any conditions. It offers unrivalled battery life – 8 hours of talk time and up to 160 hours on standby.</p> <p>+ SOS button</p> <ul style="list-style-type: none"> <i>Sends GPS location data and text to a pre-set emergency number</i> <p>Packaging:</p> <ul style="list-style-type: none"> IsatPhone 2 satellite phone with battery Earphones 2.5 mm and cover Micro USB cable USB Pen drive with driver and user manual USB car charger Travel charger with international plugs Quick start guide, User manual 	€ 696,72	€ 725,00


INMARSAT - Maritime Broadband Solution

Part Number	Product name	Description	U.V.A.I. (ex VAT)	MSRP (ex VAT)
403744A-00591	Inmarsat Cobham Sailor Fleet One	 <p>SAILOR Fleet One enables data connectivity up to 150kbps and voice calling on a single line. With its compact, lightweight antenna and simple installation, SAILOR Fleet One is a low-cost entry point to the world of maritime satcoms that keeps you connected at all times.</p> <p>+ Quick and easy to install</p> <ul style="list-style-type: none"> <i>high quality communications whether cruising offshore or fishing.</i> <p>Packaging:</p> <ul style="list-style-type: none"> Fleet One: control unit, antenna Mounting kit SAT-GPS cable (TNC) 10 m Power supply cable (power supply not included), Driver and software CD, User manual 	€ 3.278,69	€ 3.663,11
403742A-920	SAILOR MAST MOUNT	Mast mount for Fleet One	€ 293,25	€ 345,00
INCM25	25 METERS CABLE	25 meters cable for Fleet One	€ 170,00	€ 200,00

Reseller Price List - April 2022

Inmarsat SIM cards are offered as prepaid or postpaid variants. The voice service GSPS is used for telephones, for data connections ashore the BGAN service, at sea the FBB (FleetBroadBand) service. The BGAN M2M service even enables remote machine control via satellite and data retrieval from measuring stations.

TOP UP SIM CARD for GSPS services (Isatphone and Isatphone2)

Part Number	Product name	Description	U.V.A.I. (ex VAT)	MSRP (ex VAT)
		Inmarsat Standard Prepaid SIM Card for Isatphone Pro and Isatphone 2. The SIM is deactivated after 12 months from the expiry of the last top-up.		
INSGSPS	SIM GSPS Standard Prepaid	Prepaid Isatphone sim card	FREE	FREE
INRGSPS50	Inmarsat Top-Up 50 units - 30days	Top-up of about 40 min call. Validity 30 days	€ 40,98	€ 46,00
INRSPS100	Inmarsat Top-Up 100 units - 90days	Top-up of about 80 min call. Validity 90 days	€ 86,07	€ 92,00
INRSPS250	Inmarsat Top-Up 250 units - 180days	Top-up of about 210 min call. Validity 180 days	€ 217,21	€ 235,00
INRSPS500	Inmarsat Top-Up 500 units - 365days	Top-up of about 400 min call. Validity 365 days	€ 450,82	€ 475,00

EUROPSAT WEB

Europsat Web is a state-of-the-art data compression service that delivers email, free weather using PredictWind (with subscriptions greater than 3 month), web, and Sailblogs – right over your satellite phone. Works with: Windows, Mac, Android, and iOS. Without Europsat Web, satellite communication has a lot of hurdles: uncompressed email or web-browsing over slow data speeds means long wait times and expensive airtime bills.

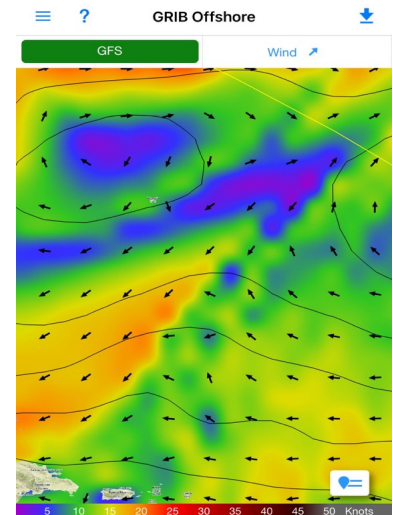
Europsat Web works with RedPort Optimizer Satellite WiFi Hotspot.



With **XGate** you get all the benefits of a full-featured email service – right over your satellite feed. Mail forwarding and fetching, batch processing, unparalleled compression, crew accounts, vessel tracking, and more.



Easily get weather forecasts with the included **PredictWind** Offshore app – Critical wind, wave, temperature and precipitation forecasts are free with XGate; Add weather router, departing planning and more for a small monthly fee.



THE HARDWARE

Europsat Web service is provided through RedPort Optimizer. It is a satellite Wi-Fi router and voice gateway that lets you get the most out of your satellite data service, with the devices you already have. Optimizer broadcasts your satellite data feed via Wi-Fi for easy connectivity. Its powerful firewall blocks unwanted services to eliminate runaway satellite phone airtime bills.

THE SERVICE

- **Europsat Web Light Plan:** the subscription to Europsat Web which includes X-GATE, PredictWind. This Plan is valid for any satellite system;

Part Number	Plan Name	DP Price per month (minimum 3 month) (ex VAT)	MSRP Price per month (minimum 3 month) (ex VAT)
EUWLP	Europsat web Light Plan	€ 26,25/month	€ 35,00/month
-----	Minimum Term (Months)	3 months	3 months
RPWXA203	Optimizer RedPort	€ 150,00	€ 200,00



GLOBAL RADIOMARITIME COMMUNICATION

FIXED VHF

Part Number	Product name	Description	U.V.A.I. (ex VAT)	MSRP (ex VAT)
407222A-00500 	COBHAM SAILOR 7222 VHF 	SAILOR 7222 VHF DSC Class A is a quick and easy to install standalone, or as a core component of a SAILOR GMDSS console. Packaging: <ul style="list-style-type: none"> SAILOR 7224 VHF Control Unit SAILOR 6201 Handset incl Cradle SAILOR 7226 VHF Transceiver Unit incl Power Cable (2,5m) 	€ 2.049,18	€ 2.455,00
9000609	MOUNTING KIT	Mounting kit for Sailor 7222 VHF	€ 39,65	€ 61,00
80119410	SAILOR N163S Power Supply	SAILOR N163S Power Supply 110/220V AC to 24V DC, 7A, Black/Grey	€ 295,75	€ 455,00
11073-002	VHF73, 3dB	VHF73 – 3dB/2.1dBi – 1260 mm – 146 – 162.5 MHz 1"NUT	€ 60,00	€ 80,00
406210A-00500 	Cobham Sailor 6210 VHF 	SAILOR 6210 VHF features excellent audio from the built in 6W built in loudspeaker, Dual Watch, Tri Watch and Scanning, loudhailer with talk-back and foghorn functionality. 	€ 901,64	€ 1.125,00
IC-GM600 	Icom GM600 VHF 	The GM600 is GMDSS VHF Radio with Class A DSC. The GM600 is designed to provide reliable operation and long-lasting durability under harsh maritime environments. In fact, the front panel has IPX7 protection (1m depth of water for 30 minutes) and the rear panel has corrosion resistance coating. 	€ 1.106,56	€ 1.313,00
IC-PS310-12	Icom DC-DC converter	ICOM PS-310 DC-DC converter 24-12	€ 177,38	€ 236,50
11073-002	VHF73, 3dB	VHF73 – 3dB/2.1dBi – 1260 mm – 146 – 162.5 MHz 1"NUT	€ 60,00	€ 80,00
IC-M330GE 	Icom IC-M330GE 	IC-M330GE is one of the smallest fixed VHF/DSC radios in the world. The radio monitors CH 70 continuously, even while you are receiving another channel. DSC functions include distress, individual, group, all ships, urgency, safety, position request/report, polling request and DSC test calls. The GPS receiver provides your location, bearing and speed by using information from GPS, GLONASS and SBAS. 	€ 225,41	€ 263,00
IC-M510E#15 EUR 	Icom IC-M510E#15 	Fixed mount marine VHF 156-163MHz, 25W, built-in Class D DSC, integrated GNSS receiver with antenna, connector for optional external antenna, integrated WLAN, ultra-wide viewing angle color TFT LCD with night mode, active noise cancelling. Supplied with speaker microphone. 	€ 598,36	€ 658,00

GLOBAL RADIOMARITIME COMMUNICATION

PORTABLE VHF

Part Number	Product name	Description	U.V.A.I. (ex VAT))	MSRP (ex VAT)
IC-M25E	Icom IC-M25E 	The IC-M25EURO has the slimmest (depth:30.5 mm) and lightest (218 g) body as a floating marine transceiver. The buttons on the front panel are well laid out and provide simple and straightforward operation. A standard USB connector (Micro-B type) is used for charging the IC-M25EURO. 	€ 147,54	€ 193,00
IC-M37E	Icom IC-M37E 	The IC-M37E is Icom's latest buoyant marine VHF handheld radio and comes with 6 watts of output power for extended communications range. The IC-M37E is built to IP57 dust and waterproof protection rating. 	€ 162,00	€ 216,00
IC-M94DE	Icom IC-M94DE 	The IC-M94DE is the first handheld radio that offers users receive information broadcast by other AIS equipped vessels. The IC-M94DE provides vessel traffic information shown on the radios large clear display. 	€ 295,08	€ 373,00

AIS (Automatic Identification System)

Part Number	Product name	Description	U.V.A.I. (ex VAT)	MSRP (ex VAT)
430-0001	em-trak B921 	The B92x series is a standard power Class B 2W AIS transceiver with NMEA0183 and NMEA2000. It is small, lightweight and the easy-fit bracket enables quick installation inside a convenient storage or utility area without the use of screws. Inside the B921 is a high performance internal GPS antenna. Only a single AIS/VHF whip antenna needs to be connected. 	€ 393,44	€ 493,00
430-0003	em-trak B922 (Wi-Fi and BT)	CLASS B 2W transceiver with built-in Wi-Fi and Bluetooth connectivity.	€ 549,18	€ 691,00
430-0005	em-trak B923 (with VHF antenna)	CLASS B 2 W transceiver with integrated VHF antenna	€ 508,19	€ 641,00
430-0007	em-trak B924 (Wi-Fi, BT and VHF antenna)	CLASS B 2W transceiver with built-in Wi-Fi and Bluetooth connectivity and integrated VHF antenna	€ 696,72	€ 888,00
430-0009	em-trak B951 	The B95x series is a standard power Class B 5W AIS transceiver with NMEA0183 and NMEA2000. It is small, lightweight and the easy-fit bracket enables quick installation inside a convenient storage or utility area without the use of screws. B951 can be paired to any chart-plotter and its next-gen GPS receiver and antenna is already integrated inside the device to provide best-in-class, ultra low power consumption and performance. 	€ 450,82	€ 592,00
430-0011	em-trak B952 (Wi-Fi and BT)	CLASS B 5W transceiver with built-in Wi-Fi and Bluetooth connectivity.	€ 622,95	€ 789,00
430-0013	em-trak B953 (with VHF antenna)	CLASS B 5W transceiver with integrated VHF antenna	€ 586,07	€ 740,00
430-0015	em-trak B954 (Wi-Fi, BT and VHF antenna)	CLASS B 5W transceiver with built-in Wi-Fi and Bluetooth connectivity and integrated VHF antenna	€ 778,69	€ 987,00
413-0060	SPLITTER AIS 	SPLITTER S300 AIS for VHF antenna	€ 196,72	€ 252,00
304-0055	GPS ANTENNA 	GPS antenna with 10 m cable	€ 53,28	€ 70,00
11073-002	VHF73, 3dB	VHF73 – 3dB/2.1dBi – 1260 mm – 146 – 162.5 MHz 1"NUT	€ 69,67	€ 80,00
10003-003	DECK MOUNT SS HD G1"-11 STEEL	A Scan Antenna product for UHF5G, VHF73, VHF74, VHF76	€ 45,08	€ 50,00
10102-003	MAST/RAIL MOUNT G1"-11 STEEL	A Scan Antenna product for UHF5G, VHF73, VHF74, VHF76	€ 45,08	€ 55,00

EPIRB CAT I.

Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
702S-03401	Ocean Signal SafeSea EPIRB1 Pro CAT I	The SafeSea EPIRB1 Pro pairs its compact stature with a durable design, making it a practical option to meet the needs of all commercial, fishing, and leisure vessels. The product has been designed for maximum efficiency and boasts a 10 year battery life in addition to superb operating life when activated, keeping rescue services updated with your location for longer. 	€ 532,79	€ 705,00
701S-00608	SafeSea HR1E	Hydrostatic Release Unit	€ 97,50	€ 130,00
2830.62	ACR GLOBALFIX™ V4 EPIRB CAT I	The GlobalFIX™ V4 Cat I EPIRB is a fully-featured EPIRB with Hydro Static Release, backed up by ACR world renowned high-efficiency electronic reliability and capability. 	€ 549,18	€ 720,00
9490.1	Hydrofix HRU-100	Hydrostatic Release Unit Hydrofix HRU-100	€ 105,00	€ 140,00

EPIRB CAT II.



Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
2831.62	EPIRB GLOBALFIX™ V4 CAT II	The GlobalFIX™ V4 is a full-featured EPIRB loaded with high-efficiency electronics including an internal 66 channel GPS for faster acquisition. A protective keypad cover helps prevent false activation, and the all-new, user-replaceable battery pack has a 10-year replacement interval — reducing the overall ownership cost and making replacement a breeze. 	€ 409,84	€ 550,00
702S-01540	RESCUEME EPIRB1 CAT II	The rescueME EPIRB1 provides peace of mind with impressive 10-year battery life. The world's most compact EPIRB, 30% smaller than other EPIRB cat II, can always be on hand, as its small size allows it to be easily retained within its quick release bracket or placed in an emergency grab-bag or life raft. 	€ 368,85	€ 499,00





EUROPSAT

Reseller Price List - April 2022

PLB

Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
730S-01261	RESCUEME PLB1 	<p>The rescueME PLB1 provides the reassurance that global emergency services can be alerted by the press of a button.</p> <p>The rescueMe PLB1 can be operated with a single hand in even the most challenging situations. A simple spring loaded flap covers the activation button preventing inadvertent use. PLB1 includes a 66-channel GPS receiver for fast position acquisition. Equipped with a 7 year battery storage life and in excess of 24 hours operation.</p> 	€ 286,88	€ 345,00

MOB

Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
740S-01551	RESCUEME MOB1 DSC / AIS 	<p>The rescueME MOB1 from Ocean Signal is the world's smallest AIS MOB device with integrated DSC. The MOB1 is intended to be installed within the life-jacket and will activate automatically on inflation, sending the first alert within 15 seconds. It can be paired to your onboard VHF to trigger your DSC alarm when the MOB1 is activated.</p> 	€ 245,90	€ 280,00


LTE CONNECTIVITY FOR MARITIME AND TERRESTRIAL MARKETS

While VSAT remains essential for open-sea connectivity or in that terrestrial areas without a valid DSL connectivity, satellite communication can be slow and expensive. That's why ships and other marine vessels, offices or houses are adding 4G/LTE connectivity, providing a low-cost, high-speed connectivity alternative which can be used:

- up to 20 miles out from shore, in maritime environment
- in terrestrial areas where DSL connectivity is not working properly

EuropSat introduces Europweb, which provides full 4G/LTE connectivities for Maritime and Terrestrial sectors, reducing cost and improving communications.

EuropWeb

Part Number	Product name	Description	DP (ex VAT)	MSRP (ex VAT)
EWKLTEM	LTE DATA KIT MARITIME - MONO-SIM 	GSM LTE data kit, up to 20 miles from the coast, including: <ul style="list-style-type: none"> • 4G / LTE MONO - SIM cat. 6 • 2 x 5G-WiFi antenna • 2 x 15m LTR240-like low dispersion cable • 2 x antenna mounting bracket • data reception 	€ 614,75	€ 740,00

USEFUL INFORMATION

1. ORDERS

In order to avoid misunderstandings, customers are invited to place orders via email to: sat@europsat.net. Please include the following information in your order:

- Customer name
- Item number
- Required delivery date

2. PRICES

According to the price list at the time of the order.

Orders, even if confirmed, are not binding. Prices can vary up to the time of the shipment, for reasons beyond the control of Europsat S.r.l., and exclude VAT and PACKAGING.

The published price lists may change without notice for reasons beyond our control, such as changes in exchange rate, changes in the supplier price list, change of transport costs from the supplier, change in custom's duties, etc.

We, therefore, encourage you to contact our sales office for valid price confirmations.

3. SHIPMENTS

The delivery terms, if stated, have an indicative and never mandatory value (depending on the supply of products to be shipped to the Customer, from factors beyond the control of Europsat S.r.l.).

Any eventual delay is neither a source of compensation for damage nor a reason for the contract termination.

4. TERMS OF PAYMENT

In case of the first supply, the bank transfer is to be made in advance. Subsequent supplies can be processed under the conditions agreed between the parties.

The payment conditions must be approved by Europsat S.r.l. Transitioning to different payment terms is not automatic.

After the deadline is set for the payment, commercial interests will start.

5. SHIPMENT ORDERS

Orders are shipped as soon as possible, or with the next upcoming order.

6. TRASPORT

Goods are sold ex works - Europsat S.r.l. - and always travels at the customer's own risk even if shipped carriage paid. The means of transport can be indicated by the customer, if not specified in the order. Europsat S.r.l., reserves the right to choose the means of transport, the type of shipment and the courier. Any delays in deliveries cannot justify requests for reimbursement of damage payments.

7. ORDERS SHIPMENT

Orders are shipped as soon as possible, or with the next upcoming order.

8. GOODS RETURN

Complaints are accepted no later than eight days after the goods are received. Returns are not accepted unless authorized by the written return of Europsat S.r.l. (the request must be sent by email); the return of the goods is in any case at risk and charged to the sender, and accepted only if sent to our warehouse.

As reimbursement of handling expenses, 15% + VAT of the value of the returned goods will be charged.

On the return note, it is necessary to indicate the number of the return authorization issued by Europsat S.r.l. The lack of this data will force us to reject the return. The reasons for the return must however be specified in the registered letter containing the goods.

9. WARRANTY

Without prejudice to the provisions of any mandatory legal regulations, the warranty of the goods sold is limited exclusively to product repair or replacement of defective products in manufacture or material. The items sold by Europsat S.r.l. are covered by warranty, as per the policies provided by the various producers except for different consumer rights. In any case, the guarantee does not cover:

- damage and breakages caused in transportation;
- failures and breakages caused by incorrect installation or improper use;
- tampering or replacement of parts by third parties;

In order to have feedback from the courier about any damage due to transport, the receipt by the carrier of shipments with packages missing, damaged, or open it must be done "with reserve". No reimbursement is allowed for incidental expenses incurred or for fixed assets boat and for hauling and launching costs.

THIS PRICE LIST CANCELS AND REPLACES THE PREVIOUS ONE

